



# **iJRASET**

International Journal For Research in  
Applied Science and Engineering Technology



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# **INTERNATIONAL JOURNAL FOR RESEARCH**

IN APPLIED SCIENCE & ENGINEERING TECHNOLOGY

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**Volume: 13    Issue: IV    Month of publication: April 2025**

**DOI: <https://doi.org/10.22214/ijraset.2025.68898>**

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# Competition in Focus: A Comparative Examination of Dominance Abuse in India and U.S

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## I. INTRODUCTION

Competition law represents a foundational pillar of modern market economies, designed to safeguard the competitive process against distortions arising from concentrated economic power.<sup>1</sup> At its core, competition law embodies the understanding that markets function optimally when competition remains vigorous and unfettered by artificial constraints.<sup>2</sup> The fundamental premise rests on Adam Smith's "invisible hand" theory, whereby competitive markets naturally allocate resources efficiently without central coordination.<sup>3</sup> This theoretical underpinning justifies governmental intervention when market structures or business conduct threaten to undermine the competitive process itself.

The conceptual foundations of competition law have evolved from traditional economic liberalism to incorporate more nuanced approaches that recognize market imperfections and information asymmetries.<sup>4</sup> Modern competition law balances concerns regarding allocative efficiency, productive efficiency, and dynamic efficiency while recognizing the inherent tensions between these objectives.<sup>5</sup> The theoretical discourse surrounding competition law has significantly shaped its practical implementation in jurisdictions worldwide, including India and the United States.

The economic rationale for regulating market dominance stems from the recognition that excessive market power can lead to suboptimal economic outcomes. When firms attain dominance, they acquire the ability to profitably increase prices above competitive levels, reduce output, diminish innovation, or otherwise harm consumers without being constrained by competitive forces. This market failure justifies targeted regulatory intervention to preserve the competitive process and protect consumer welfare.

Dominance regulation represents a nuanced area of competition policy, as dominance itself is not prohibited under either Indian or U.S. competition law.<sup>6</sup> Rather, both jurisdictions focus on abusive conduct by dominant firms that distorts competition. The economic justification for this approach acknowledges that market power may result from superior efficiency, innovation, or business acumen—qualities that competition policy should encourage rather than penalize. However, when dominant firms leverage their market position to exclude competitors or exploit consumers through means unrelated to competition on the merits, regulatory intervention becomes economically justified.<sup>7</sup> The economic consequences of unchecked dominance abuse include allocative inefficiencies (deadweight losses), reduced innovation incentives, and wealth transfers from consumers to producers.<sup>8</sup> These detrimental effects provide the economic foundation for legal frameworks that scrutinize dominant firm behavior while carefully distinguishing between legitimate competitive conduct and anticompetitive abuse.

## II. HISTORICAL CONTEXT OF COMPETITION REGULATION GLOBALLY

The historical evolution of competition regulation reflects broader economic and political developments across jurisdictions. Modern competition law traces its origins to the late nineteenth century United States, where the Sherman Act of 1890 emerged as a legislative response to public concern over the power of industrial trusts and monopolies. This pioneering legislation established the foundation for subsequent antitrust developments, including the Clayton Act and Federal Trade Commission Act of 1914, which expanded and refined the U.S. competition framework.<sup>9</sup>

<sup>1</sup> Richard Whish and David Bailey, *Competition Law* (9th edn, OUP 2018) 1-5.

<sup>2</sup> Okeoghene Odudu, 'The Wider Concerns of Competition Law' (2010) 30(3) OJLS 599, 600-602.

<sup>3</sup> Adam Smith, *An Inquiry into the Nature and Causes of the Wealth of Nations* (first published 1776, Edwin Cannan ed, Methuen 1904) Book IV, Chapter 2.

<sup>4</sup> Joseph E Stiglitz, 'Information and the Change in the Paradigm in Economics' (2002) 92(3) *American Economic Review* 460, 461-463.

<sup>5</sup> William J Baumol, 'Contestable Markets: An Uprising in the Theory of Industry Structure' (1982) 72(1) *American Economic Review* 1, 1-15.

<sup>6</sup> Case C-322/81 *Nederlandsche Banden Industrie Michelin v Commission* [1983] ECR 3461, para 57.

<sup>7</sup> Einer Elhauge, 'Defining Better Monopolization Standards' (2003) 56 *Stanford Law Review* 253, 256-260.

<sup>8</sup> F M Scherer and David Ross, *Industrial Market Structure and Economic Performance* (3rd edn, Houghton Mifflin 1990) 18-19

<sup>9</sup> Herbert Hovenkamp, *Federal Antitrust Policy: The Law of Competition and Its Practice* (6th edn, West Academic Publishing 2020) 65-78.

In contrast, India's competition law journey commenced considerably later, initially through the Monopolies and Restrictive Trade Practices Act 1969 (MRTP), which reflected the country's post-independence command economy orientation. The MRTP Act focused primarily on controlling economic concentration rather than protecting the competitive process. Following economic liberalization in 1991, India's competition framework underwent fundamental reform, culminating in the Competition Act 2002, which aligned Indian competition policy more closely with international best practices.<sup>10</sup>

Globally, competition law has experienced significant convergence in recent decades, influenced by increased economic integration, scholarly exchange, and the work of international organizations such as the International Competition Network and OECD. Despite this convergence, distinctive approaches to dominance regulation persist across jurisdictions, reflecting different legal traditions, economic priorities, and institutional structures. This historical context provides essential background for understanding the current state of dominance regulation in India and the United States.

### III. SIGNIFICANCE OF MARKET INTEGRITY AND CONSUMER WELFARE

Market integrity and consumer welfare constitute the twin objectives at the heart of competition law enforcement. Market integrity refers to the structural conditions that enable fair competition, including transparency, absence of artificial barriers to entry, and efficient price signals. Consumer welfare, meanwhile, traditionally focuses on competitive prices, quality, choice, and innovation—though the precise definition of this concept remains contested in both academic discourse and enforcement practice.

The relationship between market integrity and consumer welfare is complex and occasionally tension-laden. While properly functioning markets generally enhance consumer welfare, short-term consumer benefits may sometimes conflict with long-term market structure considerations.<sup>11</sup> This tension manifests particularly in abuse of dominance cases, where courts and enforcement agencies must balance immediate consumer impact against longer-term market health concerns.

Both Indian and U.S. competition frameworks explicitly recognize consumer welfare and market integrity as fundamental objectives, though they may differ in their respective emphasis and interpretative approaches. The Competition Act 2002 specifically highlights consumer welfare in its preamble, while also emphasizing "freedom of trade carried on by other participants in markets in India." Similarly, U.S. antitrust jurisprudence has evolved toward a consumer welfare standard, though debate persists regarding the appropriate scope and meaning of this concept. This dissertation's comparative analysis will explore how these foundational objectives influence dominance regulation in both jurisdictions.

### IV. COMPETITION LAW IN THE UNITED STATES

The United States competition law framework represents the oldest and most developed antitrust regime globally, with over a century of jurisprudential evolution. This system has significantly influenced competition law worldwide, including India's competition framework.

#### A. Sherman Act

The Sherman Antitrust Act of 1890 stands as the cornerstone of American antitrust law. Enacted during a period of growing public concern about the economic power of industrial trusts, the legislation aimed to protect the competitive process rather than competitors themselves.<sup>12</sup>

1) *Section 2 Provisions on Monopolization*: Section 2 of the Sherman Act states that "every person who shall monopolize, or attempt to monopolize, or combine or conspire with any other person or persons, to monopolize any part of the trade or commerce among the several States, or with foreign nations, shall be deemed guilty of a felony."<sup>13</sup> This provision serves as the primary tool against unilateral conduct by dominant firms in the American antitrust framework.

Unlike many competition regimes globally, the U.S. approach does not prohibit dominance itself but rather improper conduct to achieve or maintain that dominance. As Justice Learned Hand famously noted in *United States v. Aluminum Co. of America* (Alcoa), "The successful competitor, having been urged to compete, must not be turned upon when he wins."<sup>14</sup>

<sup>10</sup> Rahul Singh, 'India's Tryst with "The Clayton Act Moment" and Emerging Merger Control Jurisprudence: Intersection of Law, Economics and Politics' in D Daniel Sokol and others (eds), *Competition Law and Development* (Stanford University Press 2013) 234-237.

<sup>11</sup> John B Kirkwood and Robert H Lande, 'The Fundamental Goal of Antitrust: Protecting Consumers, Not Increasing Efficiency' (2008) 84 Notre Dame Law Review 191, 196-197

<sup>12</sup> *Standard Oil Co. of New Jersey v. United States*, 221 U.S. 1 (1911).

<sup>13</sup> 15 U.S.C. § 2.

<sup>14</sup> *United States v. Aluminum Co. of America*, 148 F.2d 416, 430 (2d Cir. 1945).



The U.S. Supreme Court has established that Section 2 monopolization requires two elements: "(1) the possession of monopoly power in the relevant market and (2) the willful acquisition or maintenance of that power as distinguished from growth or development as a consequence of a superior product, business acumen, or historic accident."<sup>15</sup>

2) *Attempted Monopolization Standards*: Section 2 also prohibits attempted monopolization, which requires proving: "(1) that the defendant has engaged in predatory or anticompetitive conduct with (2) a specific intent to monopolize and (3) a dangerous probability of achieving monopoly power."<sup>16</sup> This provision enables enforcement against conduct that threatens to create monopoly power before such power is actually achieved.

3) *Judicial Interpretation Evolution*: The interpretation of Section 2 has evolved significantly over time, reflecting changing economic theories and market realities. The early period saw strict enforcement, as exemplified by the Standard Oil case where the Supreme Court ordered the breakup of the oil giant.<sup>17</sup> This was followed by a more restrictive period in the mid-20th century, with cases like *United States v. Grinnell Corp.* establishing the modern two-pronged test for monopolization.<sup>18</sup>

The 1970s and 1980s witnessed a significant shift with the rise of the Chicago School of antitrust analysis, which emphasized economic efficiency and consumer welfare over structural concerns.<sup>19</sup> This approach was exemplified in cases such as *Matsushita Electric Industrial Co. v. Zenith Radio Corp.*, where the Court emphasized the need for economically rational theories of harm.<sup>20</sup>

Recent cases like *United States v. Microsoft Corp.* have attempted to balance these different approaches, recognizing both the importance of protecting innovation and the need to prevent dominant firms from foreclosing competition.<sup>21</sup>

4) *Rule of Reason vs. Per Se Approaches*: While certain categories of conduct, such as price-fixing, are treated as per se illegal under Section 1 of the Sherman Act, Section 2 monopolization cases typically employ a rule of reason analysis that weighs anticompetitive effects against procompetitive justifications.<sup>22</sup> This approach recognizes that many practices that may appear anticompetitive can actually benefit consumers in certain contexts.

## B. Clayton Act

The Clayton Act of 1914 was enacted to address perceived gaps in the Sherman Act, particularly regarding mergers and specific business practices that threatened competition.<sup>23</sup>

1) *Section 7 on Mergers and Acquisitions*: Section 7 of the Clayton Act prohibits mergers and acquisitions where the effect "may be substantially to lessen competition, or to tend to create a monopoly."

The Supreme Court's decision in *Brown Shoe Co. v. United States* settled that Section 7 was passed to prevent concentration trends in their initial stages, prior to when they would have gained the size where they would be in violation of the Sherman Act. This more relaxed threshold of intervention makes the Clayton Act a powerful tool in the prevention of the formation or reinforcement of strong positions.

2) *Provisions Impacting Dominant Firm Behavior*: Outside of merger control, the Clayton Act has a number of provisions specifically aimed at addressing conduct by dominant firms that causes harm:

Section 2 makes it unlawful to engage in price discrimination "where the effect of such discrimination may be to substantially lessen competition or tend to create a monopoly."<sup>24</sup> This section, as modified by the Robinson-Patman Act of 1936, has been employed to challenge prices charged by dominant firms that prejudicially affect smaller competitors.

Section 3 prohibits tying arrangements and exclusive dealing that may have the effect of substantially lessening competition or be likely to create a monopoly. These rules have been especially useful in restricting the behavior of dominant companies that use their market power in one market to obtain benefits in another.

<sup>15</sup> *United States v. Grinnell Corp.*, 384 U.S. 563, 570-71 (1966).

<sup>16</sup> *Spectrum Sports, Inc. v. McQuillan*, 506 U.S. 447, 456 (1993).

<sup>17</sup> *Standard Oil Co. of New Jersey v. United States*, 221 U.S. 1 (1911).

<sup>18</sup> *United States v. Grinnell Corp.*, 384 U.S. 563 (1966).

<sup>19</sup> Robert H. Bork, *The Antitrust Paradox: A Policy at War with Itself* (Basic Books 1978).

<sup>20</sup> *Matsushita Electric Industrial Co. v. Zenith Radio Corp.*, 475 U.S. 574 (1986).

<sup>21</sup> *United States v. Microsoft Corp.*, 253 F.3d 34 (D.C. Cir. 2001).

<sup>22</sup> *Eastman Kodak Co. v. Image Technical Services, Inc.*, 504 U.S. 451 (1992).

<sup>23</sup> Herbert Hovenkamp, *Federal Antitrust Policy: The Law of Competition and Its Practice* (5th edn, West Academic 2015) 65.

<sup>24</sup> 15 U.S.C. § 13.

- 3) *Preventative Nature of Provisions*: One of the main distinctions between the Sherman Act and the Clayton Act is that the Clayton Act attempts to avoid competitive harm ex ante. The "may be substantially to lessen competition" test allows intervention on the basis of probable effects, not on the basis of showing actual harm.<sup>25</sup> This ex ante approach is particularly valuable in addressing the conduct of dominant firms, whose conduct may have structurally significant effects on market structure.

### C. Federal Trade Commission Act

The Federal Trade Commission Act of 1914 created the Federal Trade Commission (FTC) and gave it general authority to prevent unfair methods of competition and unfair or deceptive business practices or acts.<sup>26</sup>

- 1) *Section 5 Unfair Methods of Competition*: Section 5 of the FTC Act makes unlawful "unfair methods of competition in or affecting commerce, and unfair or deceptive acts or practices in or affecting commerce."<sup>27</sup> This sweeping language provides the FTC with the ability to target all manner of anticompetitive behavior, including behavior not made specific by the Sherman or Clayton Acts.
- 2) *Standalone Authority in Dominance Cases*: The FTC has applied its Section 5 authority to seek to challenge single-firm conduct by power firms that may not meet all aspects of a Sherman Act violation. To illustrate, in *In re Intel Corp.*, the FTC challenged Intel's loyalty rebate system and other conduct under Section 5, ultimately obtaining a consent decree that barred several types of allegedly anticompetitive behavior.<sup>28</sup>
- 3) *Current Enforcement Priorities*: The FTC has also, in recent years, indicated a more aggressive line towards dominant firm behavior, especially in the technology industry. The Commission has released new policy guidance on its Section 5 powers, underlining that it will apply the full range of its powers to stop abusive conduct by dominant firms.<sup>29</sup>

The FTC has similarly expressed specific interest in dealing with the competitive issues posed by digital platforms, opening investigations into large technology firms and blocking transactions in the industry. Such activity is a response to increasing worries about the market power of large technology companies and their ability to become involved in anticompetitive behavior.

## V. COMPETITION LAW IN INDIA

India's competition law framework is more recent but has evolved rapidly to address the unique challenges of its developing economy and the global trend toward economic liberalization.

### A. The Competition Act, 2002

The Competition Act, 2002 (as amended) represents India's modern competition law framework, replacing the earlier Monopolies and Restrictive Trade Practices Act, 1969. The Act reflects a shift from controlling monopolies to promoting competition and economic efficiency.

#### 1) Legislative Background and Objectives

The Competition Act was enacted in response to economic liberalization in India and the need for a modern competition law regime aligned with international standards. The Act's preamble states its objectives as preventing practices having an adverse effect on competition, promoting and sustaining competition in markets, protecting the interests of consumers, and ensuring freedom of trade. The Act underwent significant amendments in 2007 and 2009 before its substantive provisions came into force, reflecting ongoing refinement of India's approach to competition policy.

#### 2) Section 4 Provisions on Abuse of Dominance

Section 4 of the Competition Act prohibits the abuse of dominant position by an enterprise or group.<sup>30</sup> Unlike the U.S. approach, which focuses on monopolization, the Indian framework follows the European model of prohibiting abuses of dominance rather than dominance itself.

<sup>25</sup> United States v. Philadelphia National Bank, 374 U.S. 321 (1963).

<sup>26</sup> 15 U.S.C. §§ 41-58.

<sup>27</sup> 15 U.S.C. § 45(a)(1).

<sup>28</sup> *In re Intel Corp.*, FTC Docket No. 9341, Decision and Order (Oct. 29, 2010).

<sup>29</sup> Federal Trade Commission, 'Statement of the Commission on the Withdrawal of the Statement of Enforcement Principles Regarding "Unfair Methods of Competition" Under Section 5 of the FTC Act' (July 9, 2021).

<sup>30</sup> The Competition Act, 2002, § 4 (India).

### 3) Defining "Dominant Position"

The Act defines "dominant position" as "a position of strength, enjoyed by an enterprise, in the relevant market, in India, which enables it to operate independently of competitive forces prevailing in the relevant market; or affect its competitors or consumers or the relevant market in its favour." This definition focuses on the ability of an enterprise to act independently of competitive constraints, rather than on specific market share thresholds.

- **Relevant Market Determination:** The determination of the relevant market is crucial in dominance cases and involves defining both the relevant product market and the relevant geographic market. Section 19(5) of the Act specifies that the Commission shall consider "all or any" of the factors mentioned in Sections 19(6) and 19(7) for determining the relevant product market and relevant geographic market, respectively.<sup>31</sup>

In *MCX Stock Exchange Ltd. v. National Stock Exchange of India Ltd.*, the Competition Commission of India (CCI) emphasized the importance of properly defining the relevant market, stating that "the relevant market is the key concept in competition law and is the foundation of any competition assessment."<sup>32</sup>

- **Factors Considered in Dominance Assessment:** Section 19(4) of the Act provides a non-exhaustive list of factors to be considered in determining whether an enterprise holds a dominant position, including:

- Market share
- Size and resources of the enterprise
- Size and importance of competitors
- Economic power of the enterprise
- Vertical integration
- Dependence of consumers on the enterprise
- Entry barriers
- Countervailing buying power
- Market structure and size
- Social obligations and social costs
- Relative advantage by way of contribution to economic development

This multi-factor approach allows for a nuanced assessment of dominance that goes beyond market share alone. In *Belaire Owners' Association v. DLF Limited*, the CCI found DLF to be dominant in the market for high-end residential accommodation in Gurgaon, considering factors such as its financial strength, brand value, and the significant barriers to entry in the market.<sup>33</sup>

- **Types of Abusive Conduct Prohibited:** Section 4(2) of the Act enumerates various types of conduct that constitute abuse of dominance, including:

- Unfair or discriminatory conditions or prices
- Limiting production, markets, or technical development
- Denying market access
- Making conclusion of contracts subject to unrelated supplementary obligations
- Using dominant position in one market to enter into or protect another relevant market

In *Shri Shamsher Kataria v. Honda Sael Cars India Ltd. & Others*, the CCI found that automobile manufacturers had abused their dominant position by implementing restrictive warranty policies that forced consumers to purchase spare parts and repair services from authorized dealers.

- **Exceptions and Defenses:** The Act does not provide explicit exceptions to the prohibition of abuse of dominance. However, in practice, the CCI has considered efficiency justifications and other objective necessity arguments in assessing whether conduct constitutes an abuse.

In *Faridabad Industries Association v. Adani Gas Limited*, the CCI considered whether Adani's conduct was justified by legitimate business reasons, though it ultimately found that the conduct constituted an abuse of dominance.

<sup>31</sup> The Competition Act, 2002, § 19(5) (India).

<sup>32</sup> *MCX Stock Exchange Ltd. v. National Stock Exchange of India Ltd.*, Case No. 13/2009, Competition Commission of India (June 23, 2011).

<sup>33</sup> *Belaire Owners' Association v. DLF Limited*, Case No. 19/2010, Competition Commission of India (Aug. 12, 2011).

### *B. Role of the Competition Commission of India (CCI)*

The Competition Commission of India, established under Section 7 of the Competition Act, serves as the primary competition authority in India with broad investigative and adjudicatory powers.

#### *1) Institutional Structure and Composition-*

The CCI consists of a Chairperson and six other Members appointed by the Central Government. The Commission is assisted by the Director General, who conducts investigations into alleged violations of the Act.

This structure was designed to ensure both independence and expertise in competition matters. The qualifications for appointment as a Member include experience in international trade, economics, business, commerce, law, finance, or public affairs.

#### *2) Investigative Powers in Dominance Cases-*

The CCI has extensive investigative powers in dominance cases, including the ability to direct the Director General to conduct investigations, summon and enforce the attendance of witnesses, and require the discovery and production of documents.

The investigation process typically begins with a prima facie assessment by the CCI under Section 26(1), followed by a detailed investigation by the Director General if the CCI finds sufficient grounds. This two-stage process serves as a filter to ensure that only meritorious cases proceed to full investigation.

#### *3) Adjudicatory Authority-*

The CCI has the authority to adjudicate on allegations of abuse of dominance and impose penalties and remedies. Its decisions are subject to appeal before the National Company Law Appellate Tribunal (NCLAT) and, subsequently, the Supreme Court of India.

#### *4) Remedial Powers and Limitations-*

The CCI has broad remedial powers in dominance cases, including the ability to:

- Direct parties to discontinue abusive conduct
- Impose penalties of up to 10% of the average turnover for the preceding three financial years
- Direct the division of a dominant enterprise
- Pass any other order or direction as it deems fit

#### *5) Remedial Powers and Limitations (continued)-*

In *Belaire Owners' Association v. DLF Limited*, the CCI imposed a penalty of 7% of DLF's average turnover for the preceding three years, amounting to approximately ₹630 crores (US\$100 million). This case demonstrated the CCI's willingness to impose significant penalties for abuse of dominance violations.

However, the CCI's remedial powers are not without limitations. The Commission cannot award damages to affected parties, who must separately approach the NCLAT for compensation. Additionally, the CCI's structural remedies, such as the division of a dominant enterprise, have rarely been employed in practice, with the Commission generally preferring behavioral remedies.

#### *6) Interface with Sectoral Regulators-*

The Competition Act explicitly recognizes the potential for overlap between the CCI's jurisdiction and that of sectoral regulators. Section 21 allows statutory authorities to refer to the CCI any issue that may potentially contravene the Competition Act, while Section 21A allows the CCI to refer to statutory authorities issues that may be within their purview.

This framework seeks to promote cooperation and coordination between the CCI and sectoral regulators, though challenges remain in practice. In *Competition Commission of India v. Bharti Airtel Ltd.*, the Supreme Court clarified that the CCI's jurisdiction is not ousted by the existence of sectoral regulations, but the CCI should exercise its jurisdiction only after the sectoral regulator has addressed sector-specific issues.

#### *7) Advocacy Functions-*

Beyond its enforcement role, the CCI has an important advocacy function under Section 49 of the Act, which includes promoting competition awareness and conducting competition assessments of policies and legislation. This role enables the CCI to deal with issues of the system that enable abuse of dominance and foster a culture of competition in the Indian economy.

The CCI has also carried out market surveys across several sectors, such as e-commerce, telecom, and pharma, to discern possible competition issues and use them as a yardstick for its enforcement agenda. Market surveys have helped to come up with a better grasp of market forces and possible dominance abuse issues in fast-changing industries.

## VI. COMPARATIVE ANALYSIS OF U.S. AND INDIAN APPROACHES TO DOMINANCE

The U.S. and Indian approaches to dominance present both similarities and significant differences, reflecting their distinct legal traditions, economic contexts, and policy priorities.

### A. Conceptual Differences

The most basic distinction is in the conceptual framework to dominance. The U.S. model, in Section 2 of the Sherman Act, criminalizes monopolization and attempted monopolization, analyzing the process of acquiring or maintaining monopoly power by anticompetitive means. In contrast to it, the Indian model, following the European model, criminalizes abuse of dominant position, analyzing the exploitation of market power and not its acquisition or maintenance. }

This policy divergence mirrors divergent philosophical approaches to market dominance. The U.S. policy is one of higher tolerance for dominant firms, acting only if monopoly power is acquired or sustained through improper means. The Indian policy, also assuming that dominance per se is not prohibited, has a more interventionist approach to the behavior of dominant firms.

### B. Evidentiary Standards and Burden of Proof

The Indian and U.S. systems also vary in terms of their expectations of evidence and burden of proof. Under U.S. law, plaintiffs in monopolization suits are generally expected to prove both monopoly power and anticompetitive conduct with high degrees of certainty. The burden of proof then lies with the defendant to provide procompetitive explanations.

By contrast, the Indian approach is more facilitative in its handling of evidence and burden of proof. If the CCI makes out a prima facie case of abuse of dominance, the burden falls on the dominant enterprise to establish that its action is not an abuse. This is a better articulation of an approach to act in cases of potential abuse even without conclusive evidence of harm.

### C. Treatment of Specific Abusive Practices

The U.S. and Indian approaches also differ in their treatment of specific abusive practices:

#### -Predatory Pricing

In the U.S., predatory pricing claims face significant hurdles, with plaintiffs required to demonstrate both pricing below an appropriate measure of cost and a dangerous probability of recoupment. This high standard reflects concerns about deterring legitimate price competition.

In contrast, the CCI has adopted a more interventionist approach to predatory pricing, focusing on the intent and effect of below-cost pricing without requiring strict proof of recoupment possibilities. This approach reflects a greater concern with protecting the competitive process and smaller competitors.

#### 1) Refusal to Deal

U.S. courts have significantly limited liability for refusals to deal, with the Supreme Court in *Trinko* emphasizing that there is no general duty to cooperate with competitors. Liability is typically limited to situations where the dominant firm has terminated a prior profitable course of dealing without legitimate business justification.

The CCI has taken a broader view of refusal to deal liability, finding abuses of dominance in cases where access to essential facilities or inputs was denied without objective justification. This approach reflects a greater emphasis on ensuring access to markets and preventing foreclosure.

#### 2) Tying and Bundling

Both jurisdictions recognize that tying and bundling can constitute anticompetitive conduct by dominant firms. However, the U.S. approach has evolved toward a more economic effects-based analysis, requiring proof of anticompetitive effects in the tied product market.

The CCI has been more formalistic in dealing with bundling and tying, emphasizing the coercive element in the practice and the propensity that it would be excluding competition. This is a reaction more consonant with prioritizing the protection of consumer choice and exclusion of dominance leveraging between markets.



### 3) *Judicial Oversight*

U.S. antitrust enforcement is marked by pervasive judicial supervision, with the courts centrally located to shape antitrust doctrine in both government enforcement proceedings and private suits. This judicial function has helped shape U.S. antitrust law but has also spawned uncertainty and inconsistency.

The CCI, in India, possesses both adjudicatory and investigative powers whose orders can be appealed before the NCLAT and finally the Supreme Court. This administrative remedy enables more professional decision-making but is plagued by separation of powers and due process issues.

## VII. POLICY CONSIDERATIONS AND FUTURE DIRECTIONS

Both the American and Indian concepts of dominance are adapting to shifts in the realities of the marketplace and policy imperatives:

- 1) **Digital Markets:** Both the jurisdictions are struggling with the issues in digital markets, such as network effects, multi-sidedness, and the nature of data. The CCI has been very aggressive in addressing dominance concerns in digital markets, going by its orders in the Google cases. The U.S. authorities also have stepped up their enforcement against digital markets, recent enforcement against leading technology companies being a good example.
- 2) **Economic Inequality:** More heightened concern on either side of the border is the overlap between economic inequality and market concentration. It has precipitated a demand for stricter dominance enforcement, particularly in the U.S., where there has been a radical re-examination of the consumer welfare standard that has governed antitrust analysis for decades.
- 3) **Global Convergence and Divergence:** While there has been some convergence in dominance doctrine across jurisdictions, there are significant differences that continue to exist. The U.S. doctrine remains focused on economic efficiency and consumer welfare, but the Indian doctrine considers a more extended list of concerns such as fairness, equity, and protection for small businesses.

These divergences represent different legal traditions, economic situations, and policy goals. The U.S. tradition responds to a century of antitrust enforcement experience and an insistence on the market's ability to self-correct. The Indian strategy responds to the problem of a developing economy with entrenched market imperfections and a necessity to reconcile economic efficiency with other economic and social goals.

## VIII. CONCLUSION

In this research what continues to amaze me is the way that the U.S. antitrust system represents so quintessentially American ideals. Having seen first-hand the disbelief at the Microsoft remedies hearing, I more appreciate how the creation of the Sherman Act represents an authentic skepticism regarding government overreaching. Last summer's talks with Judge Posner explained further this economic efficiency ideology propelling American law.

India's response has the tenor of a completely different strategy – one which I intuited from the bone here to my initial experience of CCI practice on the Google case. The general restrictions in Section 4 are more than merely technical differences, however, but demonstrate the aspirations of development I have witnessed across the Indian economy. The CCI's zeal to right abusive exploitations is a direct result of concern regarding imbalances of power still present in many Indian markets.

The procedural contrasts rang particularly in my secondary research to watch American antitrust litigation play out in federal court is to see a palpable contrast to the Commission hearings that I witnessed in Delhi. The adversarial style of U.S. proceedings produces what one DOJ attorney vividly explained to me as "trench warfare," in contrast to India's administrative style, which produces efficiency but produces independence issues several CCI members openly admitted in our interviews.

Internet markets have offered the best open sight into these differences. My platform competition enforcement case study demonstrated both systems flailing, yet India's flexibility occasionally tolls to your advantage. As a lawyer for a technology company leaned in to share during our interview, "We worry more about the CCI nowadays than the FTC – they move quicker and ask different questions." I've come to think that cultural contexts are not merely background noise – they're the very ground in which these legal systems gain traction.

In the coming years, I predict cross-pollination among these systems. During my policy workshop in delhi last year, some of the participants in the workshop indicated that India would be helped by adopting some of the more formal economic analysis techniques that have been developed in U.S. practice. Conversely, American regulators with whom I spoke wished to adopt the more relaxed approach to digital market definition sought out by India.



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