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The Market Potential of AI-enabled Humanoid Robots in India

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Summary: In recent years, the global robotics industry has witnessed significant advancements, particularly in the development of humanoid robots powered by artificial intelligence (AI). India, with its burgeoning tech industry and rapidly digitizing economy, presents a promising market for AI-enabled humanoid robots. This report aims to provide insights into the market potential of investing in an Indian tech firm specializing in this domain.

I. INTRODUCTION

The convergence of AI, robotics, and automation is reshaping industries worldwide. Humanoid robots, equipped with AI capabilities, are poised to revolutionize various sectors, including manufacturing, healthcare, retail, and education. India, as a rapidly developing economy, offers a fertile ground for the adoption of such technologies due to its expanding middle class, increasing digital literacy, and government initiatives promoting innovation and technology adoption.



II. INTERNATIONAL MARKET OVERVIEW

Source: Mordor Intelligence

III. INDIAN MARKET OVERVIEW

India's robotics market has been steadily growing, driven by factors such as increasing labour costs, rising demand for automation, and advancements in technology. According to industry reports, the Indian robotics market is projected to grow at a CAGR of over 20% during the forecast period. While industrial robots dominate the market currently, there is a growing interest in service robots, including humanoid robots, across various sectors.







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IV. KEY MARKET DRIVERS

- 1) Automation Demand: With the push for efficiency and productivity, industries in India are increasingly turning to automation solutions. Humanoid robots offer advanced capabilities for tasks that require human-like dexterity and interaction, thus addressing the growing demand for automation in diverse sectors such as manufacturing, healthcare, and hospitality.
- 2) Government Initiatives: The Indian government's initiatives such as "Make in India" and "Digital India" are aimed at promoting indigenous manufacturing and technology adoption. These initiatives provide incentives and support for companies developing innovative technologies, including AI-enabled humanoid robots.
- 3) *Rising Tech Adoption:* India's digital transformation journey has accelerated in recent years, driven by factors such as smartphone penetration, internet connectivity, and digital literacy. This increasing tech-savviness among consumers and businesses creates a conducive environment for the adoption of AI-enabled humanoid robots.

V. CHALLENGES AND RISKS

- 1) Infrastructure Limitations: Despite significant progress, India still faces challenges related to infrastructure, including power supply, internet connectivity, and logistics. The deployment of humanoid robots, especially in remote or rural areas, may be hindered by these infrastructure limitations.
- 2) *Regulatory Framework:* The regulatory framework concerning robotics and AI in India is still evolving. Uncertainties regarding data privacy, liability, and ethical considerations pose challenges for companies operating in this space.
- 3) *Competition:* While the market for humanoid robots in India is nascent, competition from both domestic and international players is expected to intensify. Established global firms and emerging startups are vying for market share, which could impact the growth trajectory of indigenous companies.

VI. MARKET SEGMENTATION

- 1) *Manufacturing:* Humanoid robots equipped with AI can enhance efficiency and flexibility in manufacturing processes, leading to cost savings and improved quality. Industries such as automotive, electronics, and consumer goods manufacturing present significant opportunities for deployment.
- Healthcare: In the healthcare sector, humanoid robots can assist medical professionals in patient care, surgery, and rehabilitation. With India's growing healthcare infrastructure and the increasing burden on medical personnel, there is a growing demand for AI-enabled robotics solutions.
- 3) *Education and Research:* Humanoid robots have the potential to revolutionize the education sector by providing interactive learning experiences and personalized tutoring. Research institutions and educational organizations are increasingly exploring the use of humanoid robots for STEM education and skills development.

VII. UTILIZING THE INVESTMENT FUND

To maximize the potential of the investment in the Indian tech firm specializing in AI- enabled humanoid robots, strategic allocation of funds is crucial.

- Scaling Up Production: Allocate funds towards scaling up production capabilities to meet the increasing demand for humanoid robots. This may involve expanding manufacturing facilities, investing in advanced robotics assembly lines, and optimizing supply chain logistics to ensure timely delivery to customers across various sectors.
- 2) *Improving Product Quality and Innovation:* Invest in research and development (R&D) initiatives to enhance the quality, functionality, and performance of humanoid robots. This could involve integrating cutting-edge AI algorithms, improving sensor technology for better interaction and perception, and refining mechanical design for increased reliability and durability.
- 3) Marketing and Advertisement: Devote resources to marketing and advertisement campaigns to raise awareness about AIenabled humanoid robots and their potential applications across industries. Utilize various channels such as digital marketing, industry events, and targeted advertising to reach key stakeholders including businesses, government agencies, and educational institutions.
- 4) Research and Collaboration: Allocate funds towards fostering research collaborations with academic institutions, research labs, and industry partners to explore new applications and advance the state-of-the-art in humanoid robotics. This collaborative approach can lead to breakthrough innovations, new product development, and knowledge sharing within the robotics community.



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5) *Implementation of Modern Ideas:* Encourage a culture of innovation within the organization by investing in initiatives that support the implementation of modern ideas and disruptive technologies. This may include setting up innovation labs, organizing hackathons, and incentivizing employees to propose and develop novel solutions to address emerging challenges and market opportunities.

By strategically allocating the investment fund towards these areas, the Indian tech firm can accelerate its growth trajectory, strengthen its market position, and establish itself as a leader in the burgeoning field of AI-enabled humanoid robotics in India and beyond.



VIII. CONCLUSION

Investing in an Indian tech firm specializing in AI-enabled humanoid robots offers an exciting avenue for growth and innovation amidst the evolving landscape of technology adoption in India. With a burgeoning market driven by factors such as automation demand, government initiatives, and increasing tech literacy, the opportunity for a successful venture is significant. However, it is imperative to address challenges such as infrastructure limitations, regulatory uncertainties, and competitive pressures strategically. By leveraging India's talent pool, fostering innovation, and forging strategic alliances, the investment fund can position itself for long-term success in this dynamic and transformative market segment.

IX. RECOMMENDATION

In light of the presented analysis, it is advised that the investment fund conducts a comprehensive evaluation of the opportunity, emphasizing strategic partnerships, market positioning, and risk management strategies. Collaborating with established players in India's robotics ecosystem and prioritizing innovation and customer- centricity will be pivotal for sustained growth and competitiveness. Additionally, a proactive approach to navigating regulatory complexities and investing in talent development will bolster the firm's resilience and market leadership. By carefully assessing these factors, the investment fund can make informed decisions to capitalize on the vast potential of the AI-enabled humanoid robotics market in India.



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