



iJRASET

International Journal For Research in
Applied Science and Engineering Technology



INTERNATIONAL JOURNAL FOR RESEARCH

IN APPLIED SCIENCE & ENGINEERING TECHNOLOGY

Volume: 5 Issue: X Month of publication: October 2017

DOI: <http://doi.org/10.22214/ijraset.2017.10284>

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Mean Time to Recruitment for a Multi Grade Manpower System with Single Threshold, Single Source of Depletion when Wastages Form a Geometric Process and Inter Decision Time Forms Geometric Process, Correlated

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Abstract: In this paper, for a marketing organization consisting of multi grades subject to the depletion of manpower (wastages) due to policy decisions with high or low attrition rate, is considered. An important system characteristic namely the mean time to recruitment is obtained for a suitable policy of recruitment when (i) wastages are independent and identically distributed Geometric process and (ii) threshold for each grade has single components with exponential distribution, and (iii) the inter-policy decisions form an ordinary renewal process or order statistics is considered.

Keywords: Geometric process, correlated, inter decision time, two types of policy decisions with high or low attrition rate, Hyper exponential, Mean time to recruitment.

I. INTRODUCTION

Exits of personal which is in other words known as wastage, is an important aspects in the study of manpower planning. Many models have been discussed using different types of wastages and also different types of distribution for the loss of man powers, the thresholds and inter decision times. Such models are seen in [1] and [2]. In [3],[4],[5] and [6] the authors have obtained the mean time to recruitment in a two grade manpower system based on order statistics by assuming different distribution for thresholds. In [8] for a two grade manpower system with two types of decisions when the wastages form a geometric process is obtained. The problem of time to recruitment is studied by several authors for the organizations consisting of single grade/two grade/ three grades. More specifically for a two grade system, in all the earlier work, the threshold for the organization is minimum or maximum or sum of the thresholds for the loss of manpower in each grades, no attempt has been made so far to design a comprehensive recruitment policy for a system with two or three grades. In [10] a new design for a comprehensive univariate CUM recruitment policy of manpower system is used with n grades in order to bring results proved independently for maximum, minimum model as a special case. In all previous work, the problem of time to recruitment is studied an organization consisting of atmost three grades. In [11],[12] author has worked on this comprehensive univariate policy when wastages form ordinary renewal process and interdecision time form geometric and order statistics. In this paper an organization with n -grades is considered and the mean time to recruitment are obtained using an appropriate univariate CUM policy of recruitment (i.e) "The organization survives iff atleast r , ($1 \leq r \leq n$) out of n -grades survives in the sense that threshold crossing has not take place in these grades" when the inter decision time form an geometric process.

II. MODEL DESCRIPTION AND ANALYSIS

An organization having two grades in which decisions are taken at random epochs in $(0, \infty)$ and at every decision making epoch a random number of persons quit the organization. There is an associated loss of man hours to the organization if a person quits. It is assumed that the loss of man hours is linear and cumulative.

The loss of manpower at any decision epoch forms a sequence of independent and identically distributed random variables which form geometric process.

The inter-decision times are independent and identically distributed random variables.

The loss of manpower process and the process of inter-decision times are statistically independent.

The thresholds for the n-grades are independent and identically distributed exponential random variable.

Univariate CUM policy of recruitment: “The organization survives iff atleast r , ($1 \leq r \leq n$) out of n-grades survives in the sense that threshold crossing has not take place in these grades”

III. NOTATIONS

X_i :the continuous random variable denoting the amount of depletion caused to the organization due to the exit of persons corresponding to the j^{th} decision, $j=1,2,3 \dots$ and X_i 's form a geometric process.

$G(x)$: distribution function of X_1 such that $G(x) = 1 - ce^{-cx}$ $g(x)$: probability density function.

$G_k(\cdot)$: The distribution function of $\sum_{i=1}^k X_i$

$g_k(\cdot)$ its probability density function.

U_i : $i = 1,2,3 \dots$ the inter decision time between $(i - 1)^{th}$ and i^{th} decision.

$F(\cdot)[f(\cdot)]$: distribution (density) function.

$F_k(\cdot), f_k(\cdot)$: The distribution(density) function of $\sum_{i=1}^k U_i$. $V_k(t)$: The probability that there are exactly k decision making epoch in $(0, t]$.

Y_j :The continuous random variable denoting the thresholds for the j^{th} grade.

Y : The continuous random variable denoting the thresholds for the organization.

$H(\cdot)$:the distribution function of Y .

T_j : Time taken for threshold crossing in the j^{th} grade, $j=1,2,3 \dots n$.

T : Time to recruitment of the organization

$E(T)$:mean time to recruitment.

IV. MAIN RESULT

The survival function of the time to recruitment is given by

$$P(T > t) = \sum_{k=0}^{\infty} P(\text{Exactly } k \text{ decision epoch}(0, t] \text{ and the threshold level } Y \text{ is not crossed})$$

by the total loss of manhours in these k decisions in atleast r grades)

$$i. e P(T > t) = \sum_{k=0}^{\infty} V_k(t) P\left(\sum_{i=1}^k X_i < Y\right) \tag{1}$$

By the law of total probability

$$P\left(\sum_{i=1}^k X_i < Y\right) = \int_0^{\infty} P\left[Y > \sum_{i=1}^k x_i \mid \sum_{i=1}^k x_i = x\right] g_k(x) dx \tag{2}$$

$$= \int_0^{\infty} g_k(x) [1 - H(x)] dx.$$

$$= \int_0^{\infty} g_k(x) \sum_{i=r}^n nC_i [1 - H(x)]^i [H(x)]^{n-i} dx.$$

$$= \int_0^{\infty} g_k(x) \sum_{i=r}^n nC_i [e^{-\theta x}]^i [1 - e^{-\theta x}]^{n-i} dx.$$

$$= \sum_{i=r}^n nC_i \int_0^{\infty} g_k(x) e^{-i\theta x} [1 - e^{-\theta x}]^{n-i} dx$$

Using binomial expansion

$$\begin{aligned}
 &= \sum_{i=r}^n nC_i \int_0^\infty g_k(x) e^{-i\theta x} [1 - (n-i)C_1 e^{-\theta x} + (n-i)C_2 e^{-2\theta x} + \dots (-1)^{n-i} e^{-(n-i)\theta x}] dx \\
 &= \sum_{i=r}^n nC_i \int_0^\infty g_k(x) [e^{-i\theta x} - (n-i)C_1 e^{-(i+1)\theta x} + (n-i)C_2 e^{-(i+2)\theta x} + \dots + (-1)^{n-i} e^{-n\theta x}] dx. \\
 &= \sum_{i=r}^n nC_i [\bar{g}_k(i\theta) - (n-i)C_1 \bar{g}_k((i+1)\theta) + (n-i)C_2 \bar{g}_k((i+2)\theta) + \dots (-1)^{n-i} \bar{g}_k(n\theta)] \quad (3)
 \end{aligned}$$

From renewal theory $V_k(t) = F_k(t) - F_{k+1}(t)$ with $F_0(t) = 1$ (4)

Substituting (3) and (4) in (1) we get,

$$P(T > t) = \sum_{k=0}^\infty [F_k(t) - F_{k+1}(t)] \sum_{i=r}^n nC_i [\bar{g}_k(i\theta) - (n-i)C_1 \bar{g}_k((i+1)\theta) + (n-i)C_2 \bar{g}_k((i+2)\theta) + \dots (-1)^{n-i} \bar{g}_k(n\theta)] \quad (5)$$

Now, we evaluate $\bar{g}_k(i\theta)$.

As $X_i, i = 1, 2, 3 \dots$ form a geometric process with rate 'a',

$$\bar{g}_k(i\theta) = \prod_{j=1}^k \bar{g}\left(\frac{i\theta}{a^{j-1}}\right) \quad (6)$$

Since $g(x) = ce^{-cx}$

$$\begin{aligned}
 \bar{g}_k(i\theta) &= \prod_{j=1}^k \int_0^\infty e^{-\left(\frac{i\theta}{a^{j-1}}\right)x} ce^{-cx} dx \\
 &= \prod_{j=1}^k \int_0^\infty ce^{-\left(c + \frac{i\theta}{a^{j-1}}\right)x} dx = \prod_{j=1}^k \left[\frac{ca^{j-1}}{ca^{j-1} + i\theta} \right] = V(i\theta, k)
 \end{aligned}$$

$$\text{where } V(i\theta, k) = \prod_{j=1}^k \left[\frac{ca^{j-1}}{ca^{j-1} + i\theta} \right] \quad (7)$$

$$\begin{aligned}
 P(T > t) &= \sum_{k=0}^\infty [F_k(t) - F_{k+1}(t)] \sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1 V((i+1)\theta, k) + (n-i)C_2 V((i+2)\theta, k) \\
 &\quad + \dots (-1)^{n-i} V(n\theta, k)] \quad (8)
 \end{aligned}$$

$$\begin{aligned}
 L(t) &= 1 - P(T > t) \\
 &= 1 - \sum_{k=0}^\infty [F_k(t) - F_{k+1}(t)] \sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1 V((i+1)\theta, k) + (n-i)C_2 V((i+2)\theta, k) \\
 &\quad + \dots (-1)^{n-i} V(n\theta, k)] \quad (9)
 \end{aligned}$$

Diff. with respect to t

$$\begin{aligned}
 l(t) &= - \sum_{k=0}^\infty [f_k(t) - f_{k+1}(t)] \sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1 V((i+1)\theta, k) + (n-i)C_2 V((i+2)\theta, k) \\
 &\quad + \dots (-1)^{n-i} V(n\theta, k)] \quad (10)
 \end{aligned}$$

Taking Laplace Transform on both sides

$$\begin{aligned}
 \bar{l}(s) &= - \sum_{k=0}^\infty [\bar{f}_k(s) - \bar{f}_{k+1}(s)] \sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1 V((i+1)\theta, k) + (n-i)C_2 V((i+2)\theta, k) \\
 &\quad + \dots (-1)^{n-i} V(n\theta, k)] \quad (11)
 \end{aligned}$$

A. Case(i)

$\{U_i\}_{i=1}^\infty$ form an geometric process

Assume that the inter decision times $U_i, i = 1, 2, 3 \dots$ form a geometric process with rate b, (b>0). It is assumed that the probability density function of U_1 is hyper exponential density function

$$f(t) = p\lambda_h e^{-\lambda_h t} + q\lambda_l e^{-\lambda_l t}, p + q = 1.$$

$$\bar{f}(s) = \frac{p\lambda_h}{\lambda_h + s} + \frac{q\lambda_l}{\lambda_l + s} \bar{f}(0) = \frac{p\lambda_h}{\lambda_h} + \frac{q\lambda_l}{\lambda_l} = p + q = 1$$

$$\frac{d}{ds}(\bar{f}(s)) = \frac{-p\lambda_h}{(\lambda_h + s)^2} + \frac{-q\lambda_l}{(\lambda_l + s)^2} \left(\frac{d}{ds}(\bar{f}(s)) \right)_{s=0} = -\left(\frac{p\lambda_l + q\lambda_h}{\lambda_h\lambda_l} \right)$$

$$\bar{f}_k(s) = \prod_{i=1}^k \bar{f}\left(\frac{s}{b^{i-1}}\right)$$

$$\frac{d}{ds}(\bar{f}_k(s)) = \frac{d}{ds} \left(\prod_{i=1}^k \bar{f}\left(\frac{s}{b^{i-1}}\right) \right) = \frac{d}{ds} \left(\bar{f}(s) \times \bar{f}\left(\frac{s}{b}\right) \times \bar{f}\left(\frac{s}{b^2}\right) \times \dots \times \bar{f}\left(\frac{s}{b^{k-1}}\right) \right)$$

$$= \frac{d}{ds}(\bar{f}(s)) \times \prod_{i=2}^k \bar{f}\left(\frac{s}{b^{i-1}}\right) + \frac{1}{b} \frac{d}{ds}(\bar{f}(s)) \times \prod_{i=1, i \neq 2}^k \bar{f}\left(\frac{s}{b^{i-1}}\right) + \frac{1}{b^2} \frac{d}{ds}(\bar{f}(s)) \times \prod_{i=1, i \neq 3}^k \bar{f}\left(\frac{s}{b^{i-1}}\right) + \dots + \frac{1}{b^{k-1}} \frac{d}{ds}(\bar{f}(s))$$

$$\times \prod_{i=1}^{k-1} \bar{f}\left(\frac{s}{b^{i-1}}\right)$$

$$\left(\frac{d}{ds}(\bar{f}_k(s)) \right)_{s=0} = \left(\frac{d}{ds} \left(\prod_{i=1}^k \bar{f}\left(\frac{s}{b^{i-1}}\right) \right) \right)_{s=0} = \left(\frac{d}{ds}(\bar{f}(s)) \right)_{s=0} + \frac{1}{b} \left(\frac{d}{ds}(\bar{f}(s)) \right)_{s=0} + \frac{1}{b^2} \left(\frac{d}{ds}(\bar{f}(s)) \right)_{s=0} + \dots$$

$$+ \frac{1}{b^{k-1}} \left(\frac{d}{ds}(\bar{f}(s)) \right)_{s=0}$$

$$= \left(1 + \frac{1}{b} + \frac{1}{b^2} + \frac{1}{b^3} + \dots + \frac{1}{b^{k-1}} \right) \left(\frac{d}{ds}(\bar{f}(s)) \right)_{s=0}$$

$$= \sum_{i=1}^k \frac{1}{b^{i-1}} \times \left(\frac{d}{ds}(\bar{f}(s)) \right)_{s=0} = -\left(\frac{p\lambda_l + q\lambda_h}{\lambda_h\lambda_l} \right) \sum_{i=1}^k \frac{1}{b^{i-1}}$$

Consider

$$\sum_{k=0}^{\infty} \left[\left[\frac{d}{ds}(\bar{f}_k(s)) \right]_{s=0} - \left[\frac{d}{ds}(\bar{f}_{k+1}(s)) \right]_{s=0} \right] = \sum_{k=0}^{\infty} -\left(\frac{p\lambda_l + q\lambda_h}{\lambda_h\lambda_l} \right) \left[\sum_{i=1}^k \frac{1}{b^{i-1}} - \sum_{i=1}^{k+1} \frac{1}{b^{i-1}} \right]$$

$$= \left(\frac{p\lambda_l + q\lambda_h}{\lambda_h\lambda_l} \right) \sum_{k=0}^{\infty} \frac{1}{b^k} \tag{12}$$

$$E(T) = -\left[\frac{d}{ds}(\bar{l}(s)) \right]_{s=0} = -\sum_{k=0}^{\infty} \left[\left[\frac{d}{ds}(\bar{f}_k(s)) \right]_{s=0} - \left[\frac{d}{ds}(\bar{f}_{k+1}(s)) \right]_{s=0} \right] \times$$

$$\sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1 V((i+1)\theta, k) + (n-i)C_2 V((i+2)\theta, k) + \dots (-1)^{n-i} V(n\theta, k)]$$

Substituting (12) in the above equation

$$E(T) = \left(\frac{p\lambda_l + q\lambda_h}{\lambda_h\lambda_l} \right) \sum_{k=0}^{\infty} \frac{1}{b^k} \sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1 V((i+1)\theta, k) + (n-i)C_2 V((i+2)\theta, k)$$

$$+ \dots (-1)^{n-i} V(n\theta, k)] \tag{13}$$

B. Case(ii)

When U_i 's are correlated.

The inter decision times are assumed to be exchangeable and constantly correlated exponential random variables with mean $\frac{1}{\mu}$ ($\mu > 0$). Let R be the constant correlation between U_i and $U_j, i \neq j$.

By taking Laplace Stieljes transform both side

$$\bar{l}(s) = - \sum_{k=1}^{\infty} [\bar{F}_k(s) - \bar{F}_{k+1}(s)] \times \sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1V((i+1)\theta, k) + (n-i)C_2V((i+2)\theta, k) + \dots (-1)^{n-i}V(n\theta, k)]$$

$$E(T) = - \left[\frac{d}{ds} (\bar{l}(s)) \right]_{s=0} = \sum_{k=0}^{\infty} \left[\frac{d}{ds} [\bar{F}_k(s) - \bar{F}_{k+1}(s)] \right]_{s=0} \sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1V((i+1)\theta, k) + (n-i)C_2V((i+2)\theta, k) + \dots (-1)^{n-i}V(n\theta, k)] \tag{14}$$

The cumulative distribution function of the partial sum $U_1 + U_2 + \dots + U_k$ is given by Gurland(1955) as

$$F_k(t) = \left(\frac{1-R}{1-R+kR} \right) \sum_{j=0}^{\infty} \left(\frac{kR}{1-R+kR} \right)^j \frac{\varphi(k+j, \frac{t}{u})}{(k+j-1)!}$$

where $u = \frac{1-R}{\lambda}$ and $\varphi(k+j, \frac{t}{u}) = \int_0^{\frac{t}{u}} e^{-\epsilon} \epsilon^{k+j-1} d \epsilon$.

$$\bar{F}_k(s) = \left(\frac{1-R}{1-R+kR} \right) \sum_{j=0}^{\infty} \left(\frac{kR}{1-R+kR} \right)^j \frac{1}{(k+j-1)!} \int_0^{\infty} \varphi(k+j, \frac{t}{u}) e^{-st} dt$$

$$\bar{F}_k(s) = \left(\frac{1-R}{1-R+kR} \right) \sum_{j=0}^{\infty} \left(\frac{kR}{1-R+kR} \right)^j \frac{1}{(k+j-1)!} \int_0^{\infty} e^{-st} \frac{d}{dt} \left(\int_0^{\frac{t}{u}} e^{-\epsilon} \epsilon^{k+j-1} d \epsilon \right)$$

$$\bar{F}_k(s) = \left(\frac{1-R}{1-R+kR} \right) \sum_{j=0}^{\infty} \left(\frac{kR}{1-R+kR} \right)^j \frac{1}{(k+j-1)!} \int_0^{\infty} e^{-st} e^{-t/u} (t/u)^{k+j-1} d(t/u).$$

$$\bar{F}_k(s) = \left(\frac{1-R}{1-R+kR} \right) \sum_{j=0}^{\infty} \left(\frac{kR}{1-R+kR} \right)^j \frac{1}{(k+j-1)!} \int_0^{\infty} e^{-t(s+1/u)} \frac{t^{k+j-1}}{u^{k+j-1}} d(t/u).$$

$$\bar{F}_k(s) = \left(\frac{1-R}{1-R+kR} \right) \sum_{j=0}^{\infty} \left(\frac{kR}{1-R+kR} \right)^j \frac{1}{(k+j-1)!} u^{k+j} \frac{\Gamma_{k+j}}{(1+us)^{k+j}}$$

$$\bar{F}_k(s) = \left(\frac{1-R}{1-R+kR} \right) \sum_{j=0}^{\infty} \left(\frac{kR}{1-R+kR} \right)^j \frac{1}{(k+j-1)!} \frac{(k+j-1)!}{(1+us)^{k+j}}$$

$$\bar{F}_k(s) = \frac{1}{(1+us)^k} \left(\frac{1-R}{1-R+kR} \right) \sum_{j=0}^{\infty} \left(\frac{kR}{1-R+kR} \right)^j \frac{1}{(1+us)^j}$$

$$\bar{F}_k(s) = \frac{1}{(1+us)^k} \left(\frac{1-R}{1-R+kR} \right) \left[1 - \frac{kR}{(1-R+kR)(1+us)} \right]^{-1}$$

$$\bar{F}_k(s) = \frac{1}{(1+us)^k} \left(\frac{1-R}{1-R+kR} \right) \left[\frac{(1-R+kR)(1+us) - kR}{(1-R+kR)(1+us)} \right]^{-1}$$

$$\bar{F}_k(s) = \frac{1}{(1+us)^k} \left(\frac{1-R}{1-R+kR} \right) \left[\frac{(1-R)(1+us) + kRus}{(1-R+kR)(1+us)} \right]^{-1}$$

$$\bar{F}_k(s) = \frac{1}{(1+us)^k} \left(\frac{1-R}{1-R+kR} \right) \frac{(1-R+kR)(1+us)}{(1-R)(1+us) + kRus}$$

$$\bar{F}_k(s) = \frac{1}{(1+us)^k} \frac{(1-R)(1+us)}{(1-R)(1+us) + kRus}$$

$$\bar{F}_k(s) = \frac{1}{(1+us)^k} \frac{1}{1 + \frac{kRus}{(1-R)(1+us)}}$$

$$\bar{F}_k(s) = \frac{1}{(1+us)^k} \left[1 + \frac{kRus}{(1-R)(1+us)} \right]^{-1}$$

$$\bar{F}_k(s) = \left[(1+us)^k \left[1 + \frac{kRus}{(1-R)(1+us)} \right] \right]^{-1}$$

$$\bar{F}_k(s) = \frac{(1-R)m^k}{1-R+kR-kRm} \text{ where } m = \frac{1}{1+us}$$

$$\frac{d}{ds} [\bar{F}_k(s)] = (1-R) \left[\frac{91-R+kR-kRm}{(1-R+kR-kRm)^2} km^{k-1} + m^k kR \right] \frac{d}{ds} (m)$$

$$\frac{d}{ds} (m) = -\frac{u}{(1+us)^2} \text{ and } \left(\frac{d}{ds} (m) \right)_{s=0} = -u \text{ and } (m)_{s=0} = 1$$

$$\left[\frac{d}{ds} [\bar{F}_k(s)] \right]_{s=0} = (1-R) \left[\frac{(1-R)(-ku) - kRu}{(1-R)^2} \right] = \frac{-ku}{(1-R)}$$

$$\left[\frac{d}{ds} [\bar{F}_k(s)] \right]_{s=0} - \left[\frac{d}{ds} [\bar{F}_{k+1}(s)] \right]_{s=0} = \frac{-ku}{(1-R)} + \frac{(k+1)u}{(1-R)}$$

$$= \frac{u}{(1-R)} \tag{15}$$

Substituting (15) in (14), the mean time to recruitment is

$$E(T) = \frac{u}{(1-R)} \sum_{k=0}^{\infty} \sum_{i=r}^n nC_i [V(i\theta, k) - (n-i)C_1 V((i+1)\theta, k) + (n-i)C_2 V((i+2)\theta, k) + \dots (-1)^{n-i} V(n\theta, k)] \tag{16}$$

V. NUMERICAL ILLUSTRATION

The behavior of the performance measure due to the change in parameter is analyzed numerically for different values of n and r.

A. Case(i) n=3, r=1

From equation (13) the mean time for recruitment is given by

$$E(T) = \left(\frac{p\lambda_l + q\lambda_h}{\lambda_h\lambda_l} \right) \sum_{k=0}^{\infty} \frac{1}{b^k} \{3V(\theta, k) + 9V(2\theta, k) + 7V(3\theta, k)\}$$

B. Case(ii) n=3, r=2

From equation (13) the mean time for recruitment is given by

$$E(T) = \left(\frac{p\lambda_l + q\lambda_h}{\lambda_h\lambda_l} \right) \sum_{k=0}^{\infty} \frac{1}{b^k} \{3V(2\theta, k) - 2V(3\theta, k)\}$$

C. Case(iii) n=3, r=3

From equation (13) the mean time for recruitment is given by

$$E(T) = \left(\frac{p\lambda_l + q\lambda_h}{\lambda_h\lambda_l} \right) \sum_{k=0}^{\infty} \frac{1}{b^k} \{V(3\theta, k)\}$$

D. Case(iv) $n=3, r=1$

From equation (16) the mean time for recruitment is given by

$$E(T) = \frac{u}{1-R} \sum_{k=0}^{\infty} \{3V(\theta, k) + 9V(2\theta, k) + 7V(3\theta, k)\}$$

E. Case(v) $n=3, r=2$

From equation (16) the mean time for recruitment is given by

$$E(T) = \frac{u}{1-R} \sum_{k=0}^{\infty} \{3V(2\theta, k) - 2V(3\theta, k)\}$$

F. Case(vi) $n=3, r=3$

From equation (16) the mean time for recruitment is given by

$$E(T) = \frac{u}{1-R} \sum_{k=0}^{\infty} \{V(3\theta, k)\}$$

VI. CONCLUSION

From the present work we can study about two grade and three grade manpower system. This work also can be extended in two sources of depletion. The influence of the hypothetical parameter on the performance measure can be studied numerically with the help of MATLAB.

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